

McLeod Software

Challenge:

When McLeod Software needed to find a PC-to-UNIX connectivity solution for their customers and in-house use, they were more than happy to try FacetWin from FacetCorp. As long time, satisfied FacetTerm resellers, the staff at McLeod Software was familiar with the excellent support and quality of products from FacetCorp.

LoadMaster™ software, developed by McLeod Software, is a UNIX based application for the trucking industry that is built on an Informix database engine.

LoadMaster includes modules to handle dispatching, accounting, operations, vehicle maintenance, and add-on modules such as document imaging and interactive voice response.

As LoadMaster users migrated from “dumb” character terminals to PCs, they needed to find a connectivity solution to enable easy access to files stored on the UNIX servers. They also needed the ability to share printers between the two environments.

Solution:

McLeod Software chose FacetWin as their PC to UNIX connectivity solution for their customers and for their in-house use.

Chris Kent, Network Manager at McLeod Software, explained the reasons why FacetWin was chosen. “We were impressed by the File & Print sharing features,” commented Kent.

“FacetWin provides us with the ability to turn a printer that would otherwise be limited to printing from PC applications only, into a UNIX system printer too,” he continued.

Kent went on to explain the main reason for selecting FacetWin as their in-house solution. “We also knew it was important to gain direct experience using the software” continued Kent. “In fact, all PC-equipped employees take advantage of the file and print sharing feature.

Many use FacetWin’s terminal emulator too!”

Experience has shown that our most successful FacetWin resellers have chosen FacetWin as their in-house solution for connecting their Windows PCs to their UNIX servers.



SUMMARY

Corporate Profile:

McLeod Software has been providing software solutions for the trucking industry since 1985. Their software package, LoadMaster, features the functions trucking company executives need to operate their businesses more efficiently.

Dilemma:

McLeod Software needed a way for their customers to share file and printer resources between their PCs and UNIX servers as they migrated from using “dumb” character terminals. They also needed a similar in-house solution.

Resolution:

McLeod Software found one solution that fit both of their needs! They not only resell FacetWin to all their customers, they also have chosen FacetWin as their in-house PC-to-UNIX connectivity solution.

“I’d recommend FacetWin to others due to the outstanding support by everyone at FacetCorp!”

**-Chris Kent, Network Manager
McLeod Software**

System Snapshot:

UNIX Server: IBM RS/6000
Windows Clients: Windows 95
FacetWin User Count:
In-house: 30
Customers: 1,000+