

Chaparral Energy, Inc.

Challenge:

Chaparral Energy, Inc. is an oil and gas producer and operator based in Oklahoma City. They rely on a variety of UNIX-based productivity, engineering, and accounting applications to run their energy business.

Shortly after joining Chaparral Energy as Information Service Manager in early 1998, David Southerland implemented a major system upgrade. While upgrading from SCO UNIX to IBM AIX and replacing their serial connections with a TCP/IP network, he also decided to upgrade their PC to UNIX connectivity solution.

Southerland recognized that the new package would need to provide them with three major features: a solid terminal emulator that was simple, functional and easy to administer, the ability to print from their AIX platform to their local PC printers, and a way of sharing files between their AIX server and their PC network.

He wanted the new solution to be an all-in-one package that would meet all his needs while still being competitively priced.

Solution:

Southerland evaluated FacetWin along with several NFS-based solutions.

"FacetWin won us over hands down!" exclaimed Southerland. "The other products we evaluated were more expensive and much more difficult to set up and administer than FacetWin," he said.

Southerland and the other UNIX users at Chaparral Energy have definitely noticed an increase in productivity since they switched to FacetWin. "Since FacetWin has been installed, we have seen a 10-15% increase in productivity. Our users no longer have problems connecting to their UNIX applications with the terminal emulator and they no longer have to battle with printer problems." said Southerland.

In addition to the boost in productivity, Chaparral Energy also saved money when purchasing FacetWin. "FacetWin saved us at least \$40 per seat over the nearest competitor. That adds up to \$4,000 savings on our 100-user license." explained Southerland. "I also save time every time I update FacetWin. Centralized administration from the server really saves me time."

"FacetWin delivered everything FacetCorp said it would - and more!"

-David Southerland, Information Services Mgr
Chaparral Energy, Inc.



SUMMARY

Corporate Profile:

Chaparral Energy, Inc. is an Oil and Gas producer and operator. They pump the raw materials out of the ground and deliver them to the distribution channel to be turned into consumer products.

Dilemma:

Chaparral Energy needed a solid terminal emulator to allow users access to their UNIX-based accounting package. They also needed to be able to share files and printers between their IBM RS/6000 and PC network.

Resolution:

Chaparral Energy has implemented a 100-user FacetWin license on their IBM RS/6000 server. Now all users have access to their UNIX-based accounting package. They can also share files and printers between their two computing environments.

System Snapshot:

UNIX Server: IBM RS/6000
Windows Clients: Windows 95/98
FacetWin User Count: 100