# Facet*Win* Quick Sales Tips

## What is Facet*Win*®?
♦ Facet *Win* provides a complete solution for Windows® to UNIX® integration
♦ Facet *Win* is an all-in-one software solution, but priced like a single feature product

## File & Print Services:
♦ UNIX files simply appear as local resources to your PC - and are ready to use!
♦ Shared file access with file and record locking
♦ PC applications can print to UNIX printer(s)
♦ UNIX applications can print to PC printer(s)

## Graphical Administration:
♦ Provides a Windows 95/98/NT property sheet interface
♦ Allows the system administrator to control all aspects of the Facet *Win* environment from a single point

## PC Backup/Restore:
♦ Allows for all the PCs on the network to be backed up to the UNIX system disk or tape drive
♦ Includes Explorer-type interface for easy PC file selection for backup or restore

### Facet*Win* Features:
- Terminal Emulation
- File Services
- Print Services
- PC Backup/Restore
- Internet Modem Server
- PC Agent
- Email Server
- Graphical Administration

## www.facetcorp.com

## Terminal Emulator:
♦ Native Win 32 application was designed exclusively for Windows
♦ QuickLaunch™ feature allows a UNIX application to be defined as an icon in less than a minute
♦ Multiple emulation sessions only count once per user against UNIX licenses

## Internet Modem Server:
♦ Shares UNIX modems with PC users for efficient access to the World Wide Web
♦ Eliminates need for separate phone line and modem for PCs

## PC Agent:
♦ Graphical interface for PC backup and modem services
♦ Provides messaging to PC users from System Administrator and Facet *Win* server software.

## Email Server:
♦ POP3 email server that will move UNIX email to a PC-based email system

---

## What's in Version 3?

### ♦ PC Backup/Restore:
♦Backup to tape or disk
♦Full or incremental backup
♦Backup multiple PCs at one time
♦Backup to multiple tapes and/or tape drives
♦Backup large files (greater than 2 GB)
♦Run scheduled backups

### ♦ Internet Modem Server:
♦Shares bank of UNIX modems with PC users for internet access thru dial-up networking (separate internet service required)
♦Compatible with Internet Explorer®, Netscape Navigator®, and most other Windows 95/98 applications that use a modem

### ♦ PC Agent:
♦Graphical interface for PC backup and modem services
♦Provides messaging to PC users from System Admin and Facet*Win* server software

---

## Where is the Facet*Win* software loaded?
♦ Facet *Win* is loaded onto your UNIX server
♦ The software that needs to be on your PC (terminal
♦ emulator, PC backup and PC Agent) may be transferred over your network connection

## How Does CIFS (SMB) Work?
♦ CIFS-based file & print solutions require that you load the software on the UNIX server side only
♦ Microsoft has already included the client connectivity piece in Windows and Windows NT

---

## Emulations Supported:
♦ vt100, vt220, vt320, vt420, vt525
♦ SCO ANSI Color Console
♦ IBM 3151, 3164
♦ Wyse 60, 50

NFS

## Visit our partner pages!
### Go to www.facetcorp.com and click on "Partners" in the left frame
♦ Competitive Information
♦ PowerPoint Presentations
♦ Facet*Corp* Contact Info

NEW

♦ Product Pricing
♦ Success Stories
♦ Technical Support

## FacetCorp

# Facet*Win*  Quick Sales Tips

## End User Pricing:

| | |
|---|---|
| 1 user | $195 |
| 5 user pack | $850 |
| 10-24 users | $160/User |
| 25-49 users | $145/User |
| 50-99 users | $135/User |
| 100-249 users | $125/User |
| 250+ users | Contact Facet*Corp* |

## Annual Maintenance:*

| | |
|---|---|
| 1 user | $60 |
| 5 user pack | $125 |
| 10-24 users | $24/User |
| 25-49 users | $22/User |
| 50-99 users | $20/User |
| 100-249 users | $18/User |
| 250+ users | Contact Facet*Corp* |

*Customer will receive major Facet*Win* upgrades for one year directly from Facet*Corp*.

## VERSION 3 Upgrade Pricing:

| | |
|---|---|
| 1 user | $95 |
| 5 user pack | $298 |
| 10-24 users | $56/User |
| 25-49 users | $51/User |
| 50-99 users | $47/User |
| 100-249 users | $44/User |
| 250+ users | Contact Facet*Corp* |

## www.facetcorp.com

## Supported PC Clients:

| | |
|---|---|
| **Windows Me/95/98** | **All features** |
| **Windows 2000/NT** | **All features EXCEPT internet modem server** |
| **Windows for Workgroups** | **File & print and email server** |
| **Windows NT 3.51** | **File & print, graphical admin, PC backup, email server** |
| **Citrix WinFrame 1.6, 1.7** | **File & print, PC backup, email server** |

## Technical Support:

Facet*Corp* provides technical support to users of Facet*Win* from 8:30 AM to 5:30 PM, U.S. central time zone, Monday through Friday.  The Technical Support Department can be reached via:

- Phone: 1.800.235.9901
    1.972.985.9901
- Fax: 1.972.612.2035
- Email: support@facetcorp.com

## Authorized Reseller Program:

Reseller Kits are free to resellers only and include...

- 5 User in-house license (**not for resale**) Additional users available upon request
- **FREE** Maintenance on in-house license
- Reseller Product Guide
- Frequent Buyer Program - Earn over $6,000 per year!
- Marketing and Sales support
- Facet*Win* T-shirt
- Authorized Reseller Plaque

## Free Evaluation:

- Facet*Win* evaluation media is available directly from Facet*Corp*
- You may download evals from: http://www.facetcorp.com, or ftp://ftp.facetcorp.com
- Once installed, Facet*Win* evaluations are good for 30 days for up to 50 users

## Product Manuals:

- One manual is shipped (by the distributor) with each Facet*Win* license purchased
- Additional manuals are $20 each - usual discounts apply

## UNIX Servers Supported:

| Platform | OS Version |
|---|---|
| DG - Intel | DG/UX R4 |
| DG RISC 88k | DG/UX R4 |
| Digital | Digital UNIX 4.0, 3.2 |
| Hewlett-Packard | HP/UX 10.x, 9.x |
| IBM | AIX 5L, AIX 4.x. 3.2 |
| Intel | Linux AIX 5L |
| Intel SVR.4 | Unixware Solaris x86 Others |
| MIPS ABI | 1.1 |
| SCO | Open Server 5 UNIX 3.2 v4.x |
| Sequent | DYNIX/ptx 4.x |
| SGI | IRIX 6.2, 5.3 |
| Sun SPARC | SunOS 4.1 (Solaris 1.1) |
| Sun SPARC | Solaris 7, 2.x   (SunOS 5.x) |

## Licensing:

- Uses only one UNIX license per PC, regardless of the number of terminal

## Disk Space Requirements:

- Approximately 5MB on PC
- Approximately 10MB on UNIX

## FacetCorp