

#### FacetPhone - IP-PBX

"IP From the Ground Up"





#### Overview

- State-of-the-art IP-PBX Telephone System
- "IP from the Ground Up"
- Awarded Product of the Year by Internet Telephony Magazine (2009)
- Received Internet Telephony Conference Editor's Choice – Best of Show Award (2007)



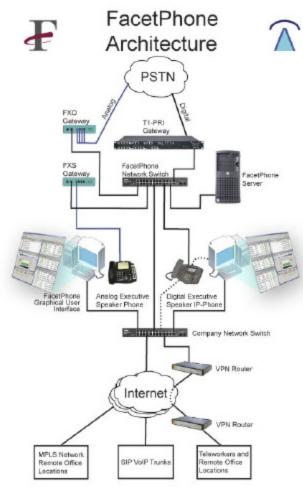






## Architecture Industry Standard Components

- Servers
  - Industry standard hardware
  - Linux/UNIX operating system
- Media Gateways
  - External
  - MGCP and SIP protocols
- Telephones
  - IP phones
  - Standard analog
  - Soft phones
- Desktop GUI Java-based







#### Telephone Functionality

- Hold
- Transfer
- Park / Unpark
- Call waiting
- Conference w/Bridge
- Voice mail
- Do not disturb

- Record
- Auto attendant
- Call center/ACD
- CallerID support
- Call forwarding
- On-hold messages
- Paging





#### Graphical User Interface

- Any desktop device supporting Java
  - Windows
  - Mac
  - Linux/UNIX/SCO
- Supports all TUI functionality, plus:
  - Presence and availability management w/time tracking
  - Voice mail with unified messaging
  - Active calls status and management
  - Call recording/call monitoring/barge In
  - ACD call queues
  - User level call queues
  - Enterprise instant messaging
  - Administration





#### Presence Management



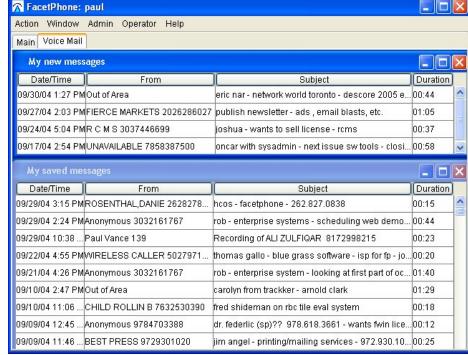
- Flexible group/ departmental definitions (i.e. sales, support, admin, company, etc.)
- User status definitions
   & duration
   (i.e. in meeting, fwd to cell, out of town, on phone, at lunch, etc.)
- Roaming extensions
- Call forwarding





### Voice Mail and Unified Messaging

- Access via TUI or GUI
- Voice mail waiting indicator light on phone
- Secure access with PIN
- Multiple greetings based on user status
- Listen to any call (non-sequentially)
- Visually sort and manage messages from GUI



Add text/comments to each message listing





## Voice Mail and Unified Messaging

#### (continued)

- Play voice mail on phone or PC speakers
- Voice mail forwarded to email option
- Voice mail notification via email option (including cell phone/pagers)
- Pro-active delivery of new voice mail
- Voice mail distribution lists
- One-click return call option







### Voice Mail / Recordings Archival & Retrieval



- Automatic archival of voice mails
- Automatic archival of call recordings
- Recording retrieval via web interface





#### **Automated Attendant**

- Main reception and groups/departments
- Primary reception or overflow and off hours
- Dial by name
- Dial by extension
- Dial by group/department
- Informational





### Call Center Functionality

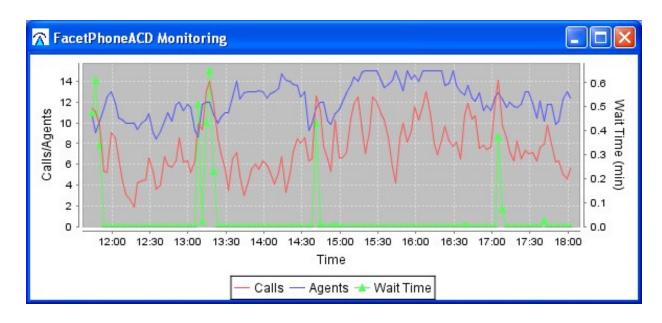
- Call recording ad hoc
- Call recording all calls
- Call monitoring
- Call barge-in
- Automatic call distribution
- Instant Messaging (coach)

ID	Caller	S	Callee	Time	Hold
1	L9: 8605827806	0	OLGA	00:04:38	00:01:15
2	CLAUDIA	0	L52: 9,2293870587	00:00:18	00:00:00
3	L10: 6232054099	0	PAULA	00:02:07	00:00:55
4	L12: 7323585203	0	Voice mail for LINA	00:02:36	00:00:55
5	L8: 9286344738	Q	NUEVA LLAMADA-ACD	00:00:40	00:00:19
6	L15: 8138716370	Q	NUEVA LLAMADA-ACD	00:01:27	00:01:12
7	L17: 8046518730	0	PATRICIA	00:06:07	00:01:40
8	L7: 6784793485	M	RUTH	00:14:22	00:00:00
9	L13: 7193907205	0	SANDRA	00:03:38	00:00:45
10	L15: 2394658931	0		03:09:26	00:00:00
11	L14: 7738040676	0	ELIANA	00:03:28	00:01:15
12	KENNY	0	L3: 9,18004633339	00:00:14	00:00:00
13	ISAAC	0	L4: 9,7862234833	00:00:00	00:00:00
14	L11: 5107779415	0	MARIA_A	00:10:51	00:02:20
15	L16: 5738881032	0	MAURENA	00:04:41	00:01:05
16	L21: 5122767279	0	STEPHANIE	00:02:57	00:01:20
17	L22: 5616882914	0	LINAP	00:02:25	00:01:10
19	L18: 2096343420	0	GLORIA	00:13:07	00:01:30
20	L19: 3012776036	0	ANA	00:04:27	00:01:05
21	L23: 4158210818	0	ROSANNA	00:02:25	00:01:15
24	L24: 7544234398	0	SANDRAR	00:01:56	00:01:10
26	L25: 9169241490	0	HEIDY	00:01:56	00:01:15
77	1.00-000506004	a	OLEVONIDDO	00:04:57	00:04:40





#### **Automatic Call Distribution**



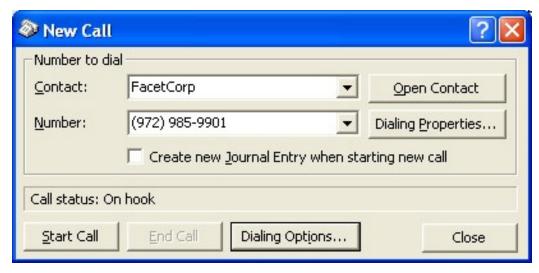
- Automatic call routing to next available agent
- Call queue management when all agents busy
- Automatic user status changes from call inactivity
- Caller information wait time, queue position, opt-out of queue option and on-hold messages
- Queue threshold management alerts
- Visual monitoring





## Computer Telephone Integration

- FacetPhone integration with Windows, Linux, and UNIX applications
- Dialing from application
- "Screen Pops" based on callerID data
- Supports TAPI, UTAPI and NetTAPI protocols



- CTI with Windows Apps (TAPI)
  - Outlook (including MS Exchange & SCO Office)
  - Goldmine
  - Act!
- Interactive Voice Response (IVR)





### UTAPI<sup>™</sup> Universal Telephone API

- Includes easy UNIX, Linux, and Windows application integration
- Provides access to FacetPhone system
- Uses simple, well defined protocol (from FacetCorp)
- Accepts dialing phone numbers
  - fp\_dial Command
- Retrieves CallerID or DNIS Data
  - fp\_cid Command

```
E FacetCorp
                                                                              - - X
Ble Edit View Help
  0 0 5 2 2 8
                                                                 FacetID=3130304
                         Products Customer Information
                                                            Auth Dist/Reseller
                                             Class: SW
           1820 Preston Park Blvd.
         : Suite 1000
                                      Call Number: CC ( ) (972) 9859901
 City
           P1ano
                                      Contact: Main Number
 State
                            Zip: 750 Hit ENTER to continue, N-Next, P-Prev
 Country
                                     D-Dial using FacetPhone
 Phone
           CC(
                 ) (972) 9859901
           CC(
                    (972) 6122035
                       0.00
                                             Total FW User Count: 143 Var: Y
 Total Sales:
                AT&T, SCO, DG, HP, IBM, etc. Toll Free: 1.877.FacetGO
                Wyse, DEC, Televideo, ADDS, etc.
 Applications: FacetTerm & FacetWin
 General Info: Makers of "THE WORLD FAMOUS FACETTERM & FACETWIN"
                                   Contacts-
 Brown, Clark
                             Groeschel, Tre
                                                         Montpas, John
 Bryant, Jim
                             Hudnell, Kyle
                                                         Overbeck, Linda
 Ener, Linda
                             Hutchins, Jim
                                                         Smith, Marilyn
 Flowers, Will
                             Mayfield, Larry
                                                         Vance, Paul
[]ndex, F]ind, N]ext, P]rev, A]dd, U]pd, D]el, C]ont, acT]iv, L]ead, R]eturn:
 ver: center User: paul Program: facettern nonstop Status: Connected Englishen: VTS25
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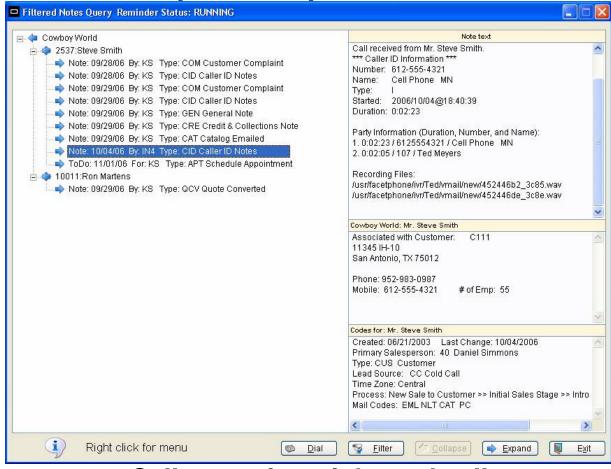
#### Net-TAPI<sup>™</sup>

- Comprehensive application level integration with FacetPhone. Software application can:
  - Get notification of call activity
  - Initiate and terminate call recording
  - Get complete call detail record after each call
- Application can automatically enter call and recording details in Customer Relationship Management (CRM) system





## Net-TAPI<sup>™</sup> Sample Implementation



Call notes from inbound call





### Facet Win Compatible

FacetWin terminal emulator places calls through

**FacetPhone** 

 No application program changes needed

- Highlight and right click to dial
- Predefine fixed fields on screen

```
File Edit View Help
67 0 0 8 Cale ?
ookup by Company: FacetCorp
                                                                     FacetID=3130304
                          Products Customer Information
 Company: FacetCorp
                                                                Auth Dist/Reseller:
         : 1820 Preston Park Blvd
                                                Discount: 0% Terms:
         : Suite 1000
                                                Last Distributor: SCH Technologies
           P1ano
                                                     Data Entry Dates
                                                First: 01/01/2001 Last: 06/06/2002
 State
                                                     Sales/Lead Information:
 Country
                     (972) 9859901
                                                Salesman
           CC (
                     (972) 6122035
 Total Sales:
                        0.00
                                                        W User Count: 143 Var: Y
                                     Copy All
                 AT&T, SCO, DG,
                                                         Free: 1.877.FacetG0
                 Wyse, DEC, Telev
                                     FacetPhone Dial 14
                 FacetTerm & Face
  Applications:
 General Info:
                                                        TERM & FACETWIN"
                                     Delete FacetPhone Number Field
 Brown, Clark
                                                             Montpas, John
 Bryant, Jim
                               Hudnell, Kyle
                                                             Overbeck, Linda
 Ener, Linda
                               Hutchins, Jim
                                                             Smith, Marilyn
                               Mayfield, Larry
 Flowers, Will
                                                            Vance, Paul
)ndex, F)ind, N)ext, P)rev, A)dd, U)pd, D)e1, C)ont, acT)iv, L)ead, R)eturn:
 py, pressilely, or press and release left mouse button to remove selection and resume
```





### Enterprise Instant Messaging

- Corporate instant messaging (text chat)
- 2 or more parties per session
- Excludes all not on corporate network
- Allows quick communication while on phone
- Less intrusive than phone call, quicker than e-mail

lindao: I can see you are on the phone, but Mr.	U:lindao					
Johnson from Network Enterprises is returning	U:paul					
your call.						
paul: Great. I'll be right with him. Ask him to						
hold for just a minute.						
lindao: Will do.						
Send						
Disconnect Add Party	Bell					
Disconnect Add Party	Dell					





# Branch Office and Telecommuter Integration

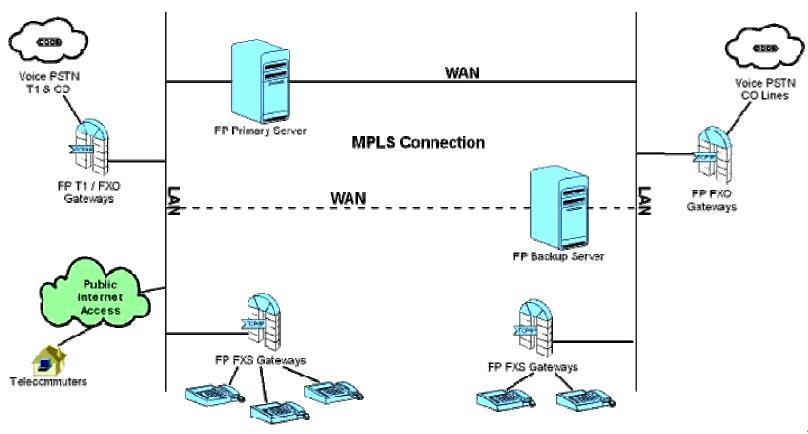
- Transparently integrates branch office and teleworkers into FacetPhone corporate phone system
- Allows remote teleworkers to become part of phone system as a simple extension
- Provides complete access to FacetPhone GUI and TUI





## Multiple Locations FacetPhone

San Diego Phoenix





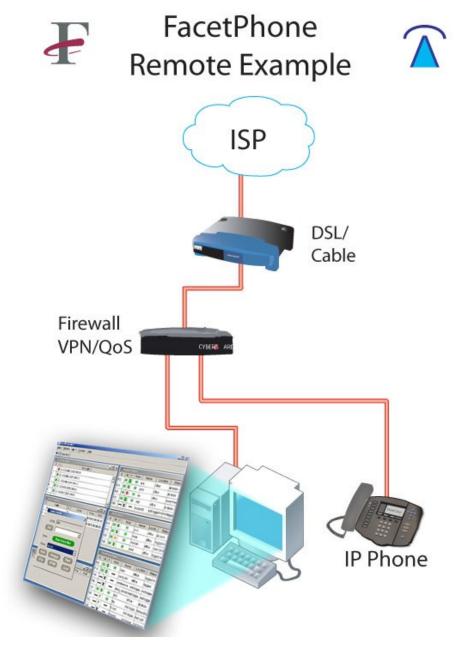


# Branch Office and Telecommuter Integration

- Requirements for good voice experience
  - MPLS network for multiple offices
  - Broadband connections
  - Low loss < 1%</li>
  - Low latency < 150ms</li>
  - Low jitter < 10ms</li>
  - Quality of Service (QoS) everywhere along the route where competition with data (LLQ, PQ, packet fragmentation)
- See white papers for more information http://www.facetcorp.com/docs











#### Administration

- Provides user controls
  - User status
  - Voice mail greeting settings
  - Unified messaging directives
- Provides manager controls
  - Users
  - Groups
  - Lines
  - Stations
  - Gateways
  - Display authorization level
  - Event scheduling







### Call Detail Recording



- Records all call transaction details
- Creates simple flat text file
- Provides accessibility from any application, including Excel
- Uses Web interface for ad-hoc reports





## Value Proposition Why Buy IP Telephony?

- Terrific telephone system functionality
- Presence management
- Graphical user interface
- Unified messaging
- Call center support
- Other cool features!
- Manufacturer reputation
- Return on investment...





### Return on Investment Hard Savings

- Uses VoIP intra-company long distance
- SIP Trunking / VoIP Service
  - Combine data and voice access
  - Reduce monthly telephone access fees
  - Reduce per minute calling fees
- Allows moves, adds, and changes
- Replaces conference bridging





### Return on Investment Soft Savings

- Enables voice mail communications
  - Visual voice mail
  - Remote delivery
  - Notification
  - Forwarding
- Supports call forwarding
- Delivers enterprise instant messaging





## Return on Investment Soft Savings

#### (continued)

- Extends computer telephony integration
- Delivers automatic call distribution and call center features
- Supports interactive voice response
- Allows integration of multiple office locations and telecommuters
- Integrates calls with customer database
- Delivers call reporting benefits
- Provides better management control





### **Benefit Summary**

Features	Benefits
Easy customer administration	Significantly lower administration costs for moves, adds, and changes
Branch office and telecommuter support	Reduced communications costs and higher productivity
Multi-party conferencing	Lower costs by reducing need for third party conference bridging services
Voice mail – Visual Management and Unified Messaging	Better customer service and higher productivity
Presence and Availability Management	Improved customer service, competitiveness, and higher productivity
CTI – Customer Screen Pops	Improved customer service and significant boost in productivity
CTI – Dialing From Application	Increased productivity
Automatic Call Distribution	Increased productivity and customer service
Enterprise Instant Messaging	Increased productivity
FacetCorp Technical Support	Worry-free operation
Flexible architecture with Linux or UNIX server, external gateways, and standard phones	Highly reliable, expandable, cost-effective system





#### Contact Us

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